

#### BYOD: The Need for Unified Access

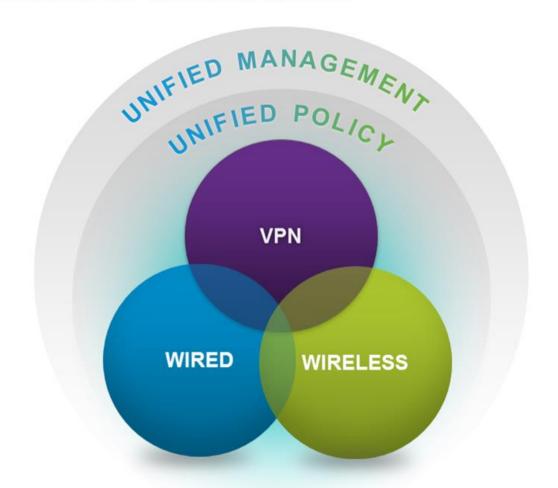
 $\mathsf{VPN}$ 

How many Access Networks should a customer have to manage?

WIRED

WIRELESS

#### BYOD: The Need for Unified Access



#### Before Unified Access

IT Focus

**Policy** Enforcement

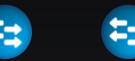
Management and Troubleshooting

Access Infrastructure









Access Switch Access Switch













Wireless Controller



**Access Point Access Point** 

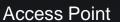


Security

**Guest / VPN Policies** 

Wireless Controller









**End-User** Devices























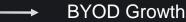




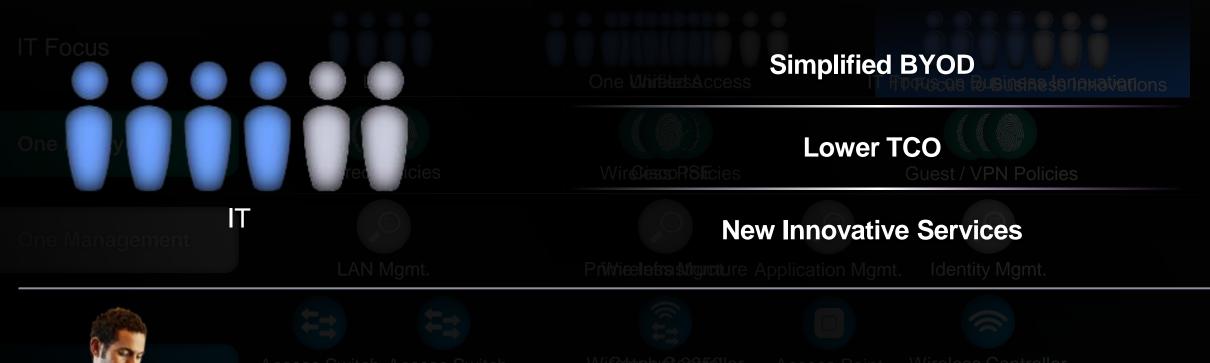


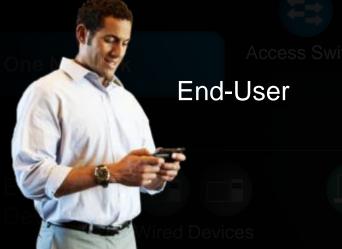
**Mobile Phones** 

**Tablets** 



## With Cisco Unified Access



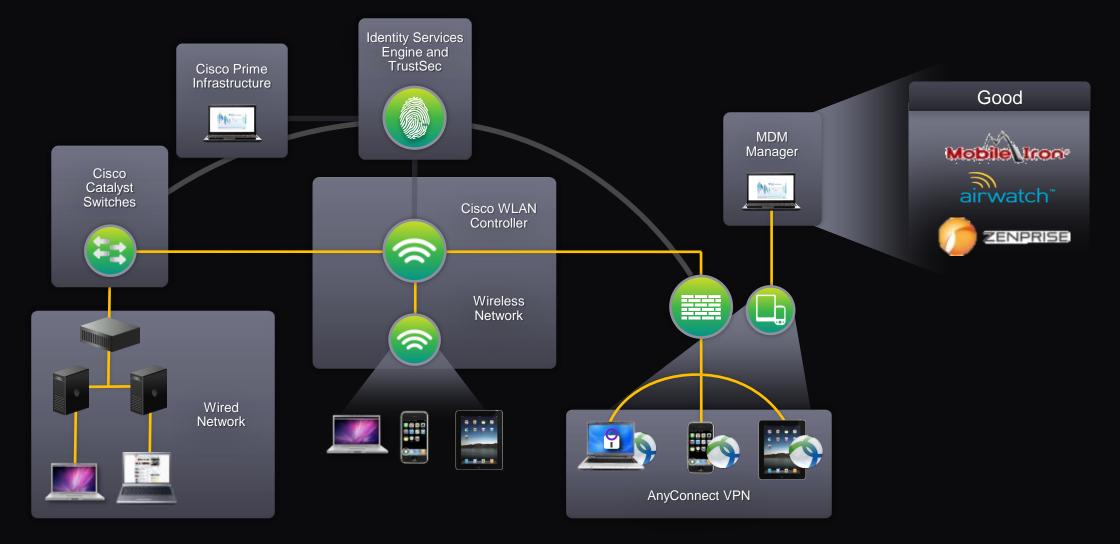


Access Switch Access Switch

New Connected Experiences

**Increased Productivity** 

# Unified Access Architecture One Policy, One Management, One Network





## **One Network**



#### **BYOD**

- 엑세스 환경 요구도 증가
- 사용자 모바일 기기 다양성



#### 기업모빌리티

- 스마트워크
- 이동 서비스
- 클라우드 엑세스



#### 기업 서비스

- 비디오
- 원격 엑세스
- 성능

#### 도전과제

지속적인 사용자 서비스/요구

Any Where, Any Time

**Any Device** 



















## **One Network**

기존 유선 네트워크

기존 무선 네트워크

FlexConnect

Centralized









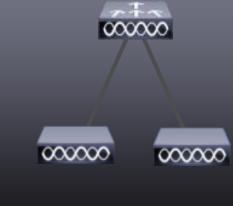
Autonomous



단독형 AP



AP 단에서 트래픽처리



트래픽 -컨트롤러





2500



8500

Flex 7500

# Now! New Challenge



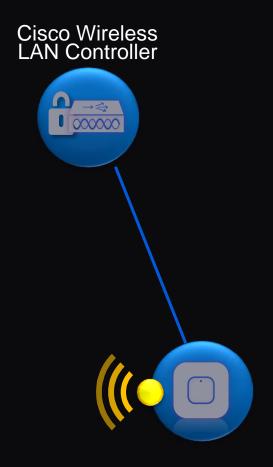




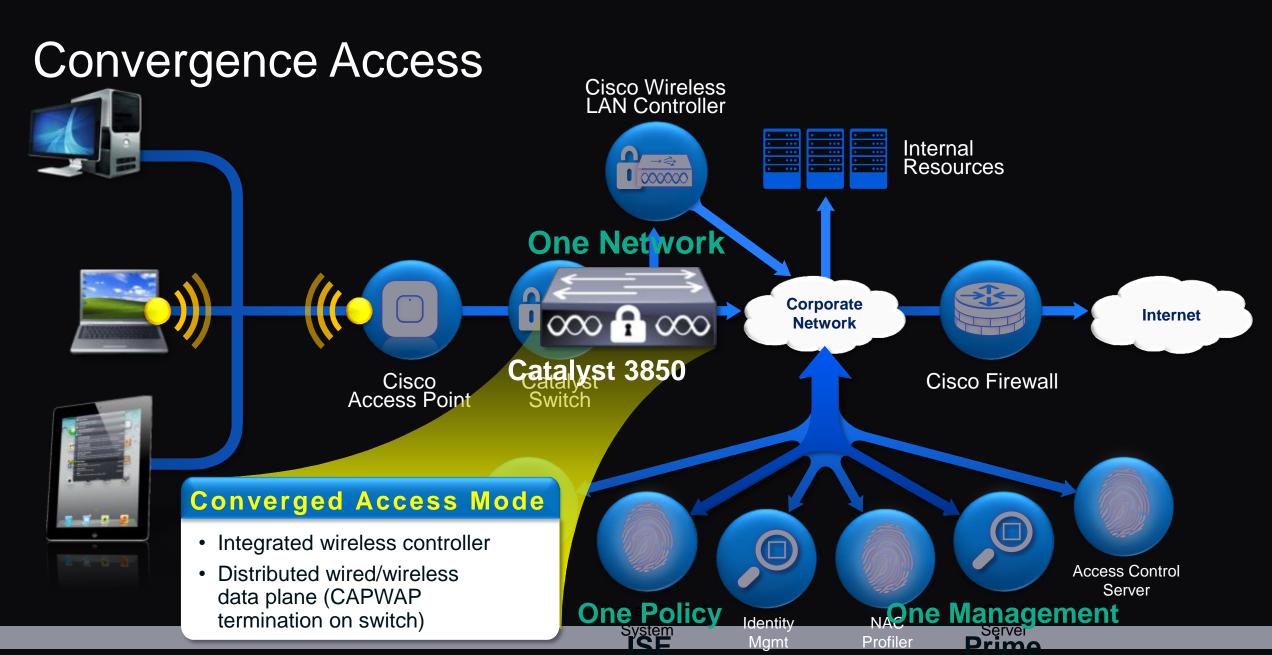


새로운 엑세스 환경 5세대 Wifi, 802.11ac

## **New Access Infrastructure**







#### Wired – Wireless Access



**WIRELESS** 

480G W/Stacking
Up to 40G Integrated WLAN Controller

WIRED



- 802.11n
- CleanAir
- VideoStream
- 802.11ac Ready



- Stackpower
- Trustsec\*
- AVC/Medianet\*
- Granular QoS
- Smart Operations

One Physical Infrastructure, Unified Access Data Plane (UADP) ASIC

One Operating System — IOS-XE

## Catalyst 3850

# Best-in-class fixed, stackable switch

 High performance 24/48 port GE switch, with 480 G stacking

- Granular, hierarchical bandwidth management
- 4X1/2X10/4X10 G uplinks
- StackPower
- Full POE+
- Multi-core CPU
- FRU fans, power supplies, uplinks

#### Converged wired + wireless

- Single platform with built-in wireless controller
- Up to 40 G wireless throughput
- Support for 50 Access Points & 2000 wireless clients per switch/stack
- Network-wide visibility
- Consistent QoS and security
- Support for 802.11ac

#### **Distributed intelligent services**

- Flexible NetFlow on all ports
- Hardware capability for TrustSec and MediaNet
- Resiliency (Stateful Switch Over)
- SmartOps (Smart Install, Auto Smart Ports)



# High Performance WLAN Controller



Cisco 5760 Wireless LAN Controller



#### **High Performance**

60Gb throughput, 1000APs, 12k clients

#### **Rich Feature Set**

Application Visibility and Control\*, TrustSec\*, Granular QoS

#### **Maximum Resiliency**

Centralized or Converged

#### IOS Excellence—Now on Wireless

# Catalyst 3850 비교







Features	Catalyst 3850	Catalyst 3750-X	Catalyst 2960-S
Stacking	480 Gbps	64 Gbps	20Gbps
Native Wireless Controller Support Over IOS	Yes	No	No
10GE Uplinks	4 x 10 GE / 2 x 10 GE	2 x 10 Gbps	Integrated 2 x 10GE
Buffers per 48 port	12 MB	6 MB	2MB
Power Supplies and Fans	Modular PS – 2 Modular Fan - 3	Modular PS – 2 Modular Fan - 3	Fixed single PS and Fan
StackPower	Yes	Yes	No
Native Flexible Netflow Support	Yes	No	No
Multi-Core CPU for Hosted Services	Yes	No	No
QoS Model and Queues per Port	MQC, 8	MLS, 4	Basic, 4
Flash / DRAM Size	2 GB / 4GB	64 MB / 512 MB	32 MB / 256 MB
Operating System	IOS-XE	IOS	IOS

## One Network – Converged Access











Single
platform for
wired and
wireless

Common IOS, same administration point, one release

Network wide visibility for faster troubleshooting

Wired and wireless traffic visible at every hop

Consistent security and quality of service control

Hierarchical bandwidth management and distributed policy enforcement Maximum resiliency with fast stateful recovery

Layered network high availability design with stateful switchover

Scale with distributed wired and wireless data plane

480G stack bandwidth; 40G wireless/switch; efficient multicast



## Cisco Identity Services Engine (ISE)

All-in-One Enterprise Policy Control





## How Cisco ISE Is Used Today

# BYOD

Users get safely on the Internet fast and easy

Secure Access on
Wired and Wireless
Network and VPN
Control with one policy across
wired, wireless, and remote

infrastructure

#### **Guest Access**

It is easy to provide guests limited-time and limited- resource access







Cisco TrustSec® Network Policy

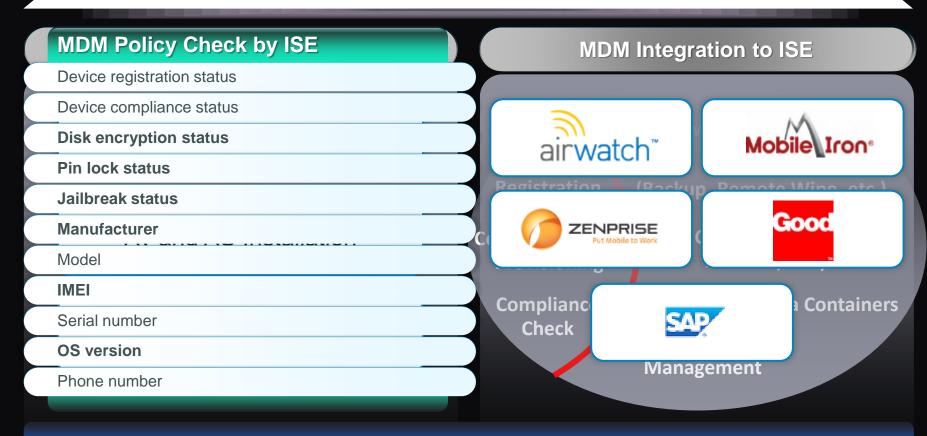
Rules written in business terms control access

## What's new?

### Integrated Device Security by MDM



**Comprehensive Secure Access** 



**Corporate and Personal Device Posture Check and MDM Remediation** 

## What's new?

#### Device feed Support

#### **Comprehensive Secure Access**

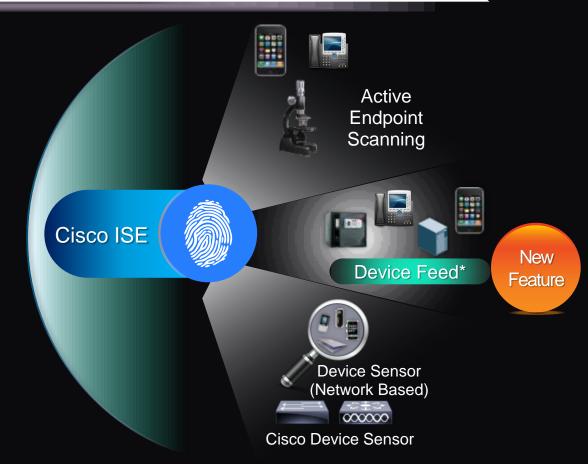
**Everyday New Devices !!!** 

Manually Update new devices' profile?

Device feed — identity in scale

Manufacturers and ecosystem provide constant updates to new devices

\* Scheduled for Spring 2013



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New

Feature

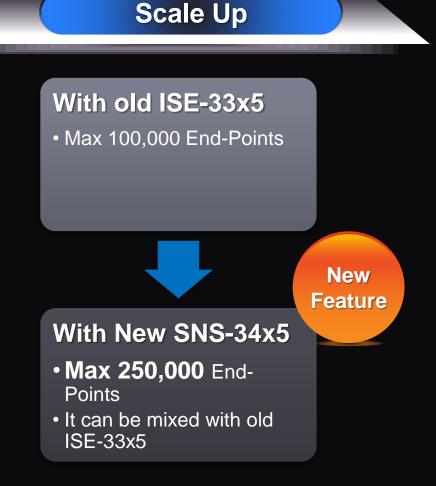
### What's New?

New Appliances and Scale up for large deployment



Based on the Cisco UCS C220 Server, but designed for

- Cisco Identity Services Engine (ISE)
- Network Admission Control (NAC)
- Access Control Server (ACS)



## How to Position

## Key Security Product for Security Solution-based position

**BYOD Smart Solution** 

Workspace Productivity Applications

Workspace Management

**Secure Mobility** 

Policy Management

Core Infrastructure

**Unified Access Solution** 

One Network

One Policy

One Management

**Guest Access Solution** 

Guest Life Cycle
Management

Identity Service Engine Cisco TrustSec® Solution

Policy Engine

Identity Service Engine

**ACS Selling** 

Network Device Admin Access (TACACS)

Simple AAA

**NAC Selling** 

Only NAC Requirement

No 802.1x



## 네트워크 서비스 어제와 오늘



청주의 B사업장 2층 입니다.



현재 교체작업중입니다.







스티브잡스인데스마 트폰으로 인터넷접속이 안됩니다.



네! 잠시만 확인해드리겠습니 다.

> 인터넷장비 무선장비 모두 문제없고



아!! 정책적용이 잘못되었네!!

> PC는 제대로 되는데...

인증도 제대로받으셨고..

#### One Management

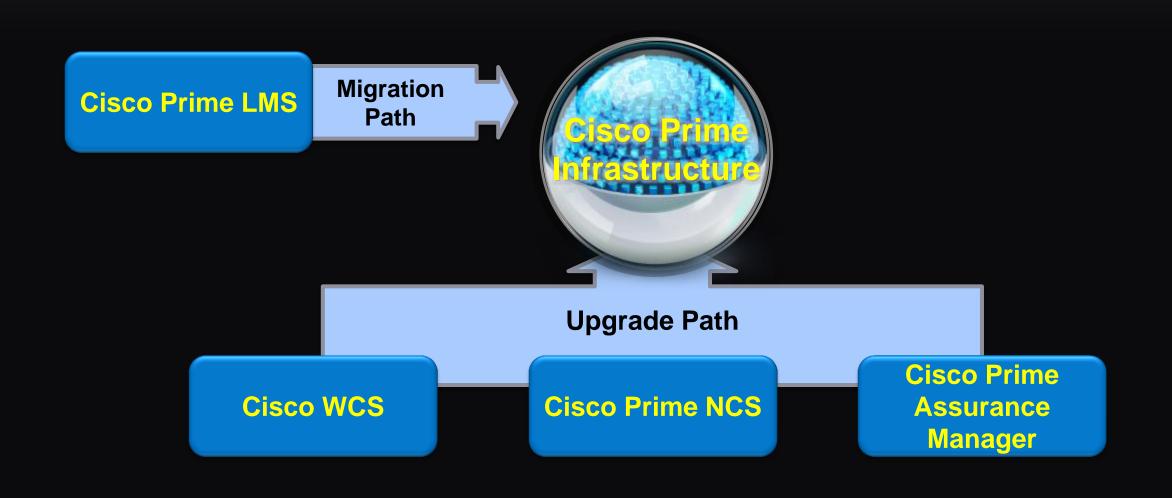
운영 생산성



사용자 서비스 품질

규제 및 운영 가이드 수용 여부

## Cisco Prime Infrastructure Upgrade/Migration



## Prime Infrastructure 2.0



Access



**Converged Information End User Experience** 



**Application** 

#### Network Performance – Use Cases

지사 사무실 연결 링크 대역폭 사용율이 급증하였습니다. 어떤 이유로 사용율이 증가한 것인지 확인하고 싶습니다.

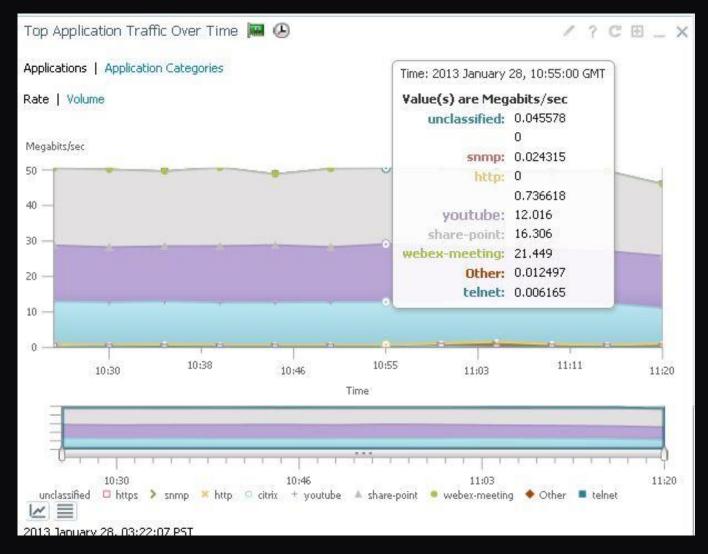
것인시 확인하고 싶습니다.



# Interface Dashboard > Top WAN interfaces

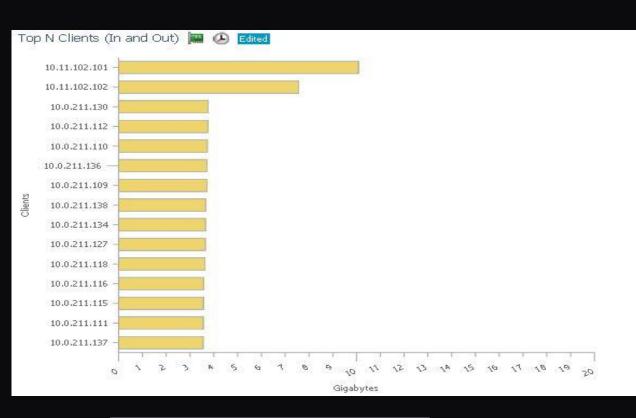
# Bandwidth utilization over time

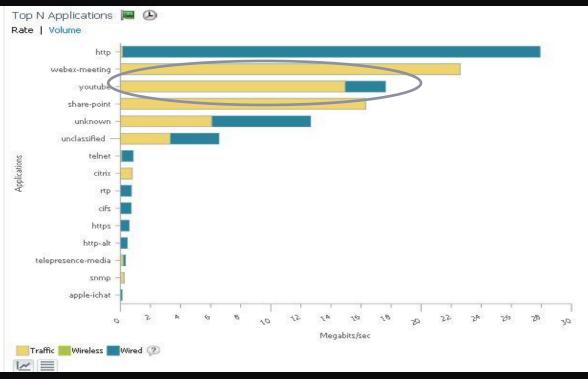
## Application Utilization over time



Application utilization over time

## Top N reports for the interface



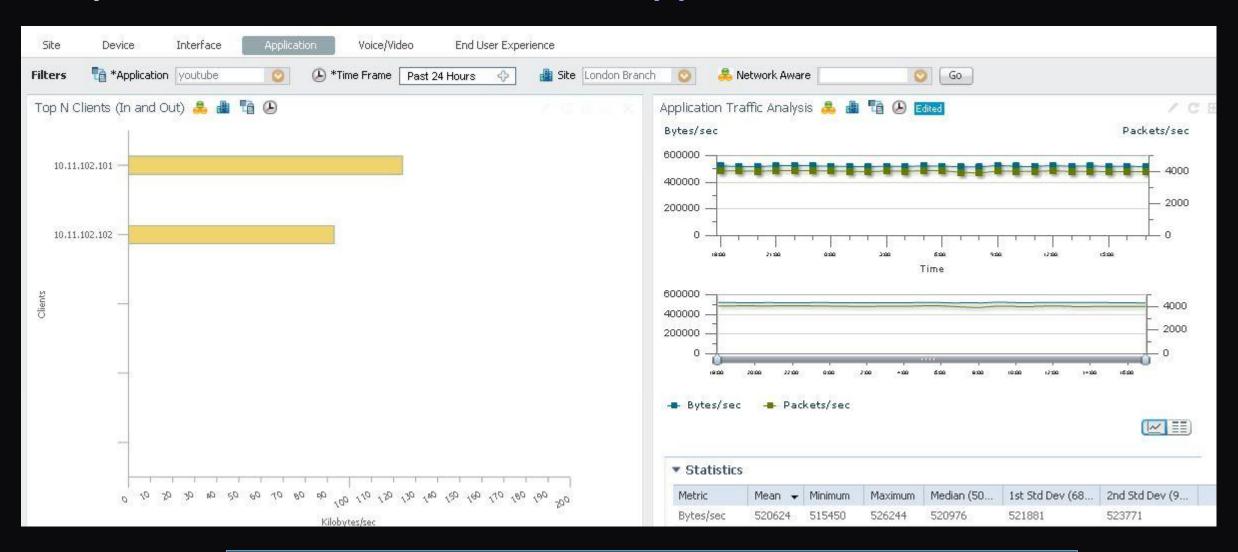


**Top Users by bandwidth** 

**Top Applications by** bandwidth

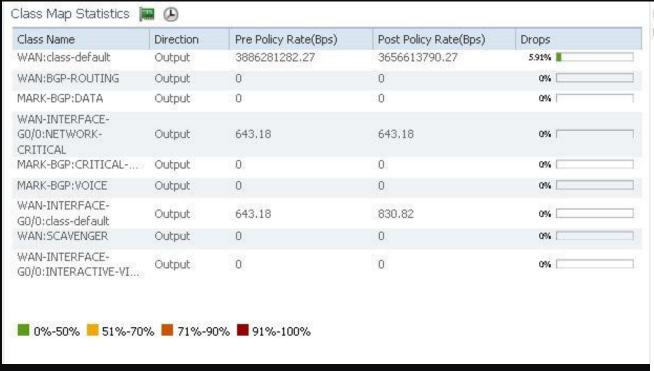
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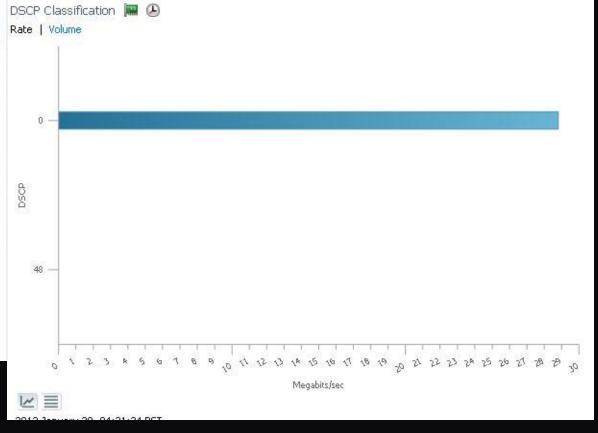
## Top users for most bandwidth applications



Find the users who are using the most bandwidth for the site

## QoS Setting for the Interface

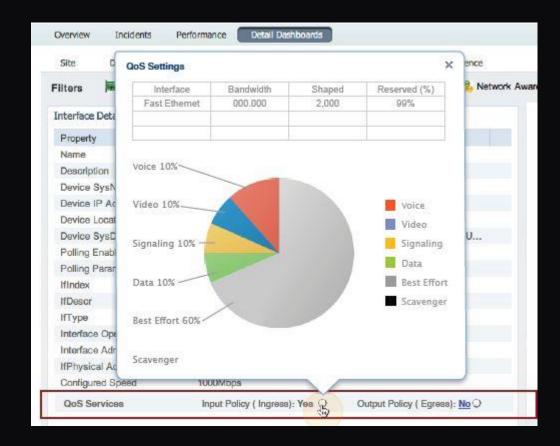




**Class Map Statistics** 

**DSCP** marking of Traffic

## Optimizing the bandwidth



QoS -> Enable QOS on the interface for bandwidth is optimized for the critical applications



## Prime of Prime

What's up Gold같은 단순 모니터링 툴이 아닙니다.

모두가 말하는 FCAPS를 위한 NMS가 아닙니다.

최고의 시스코 서비스 프로 Borderless Networks
Collaboration Data Center



시스코의 핵심 기술



Media Net



Energywise

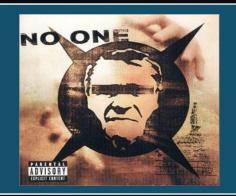
## Prime is . .



특별한 Only One Cisco의 Cisco에 의한



최고의 No. 1
Cisco Management Solution의 최고의 변화



누구와도 견줄 수 없는, NO ONE
Cisco만이 줄 수 있는 모든 Architecture를 아우르는
Management Platform

# Still, We are hungry!





# Thank You

# clsco