



Cisco Collaboration Update

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Cisco Connect Macedonia 2016.



Disrupt or Be Disrupted

Taxi Services
Uber/Lyft

Retail Stores
Amazon.com

Music
Spotify/Pandora

Hotels
Airbnb

Print Advertising
Google/Facebook

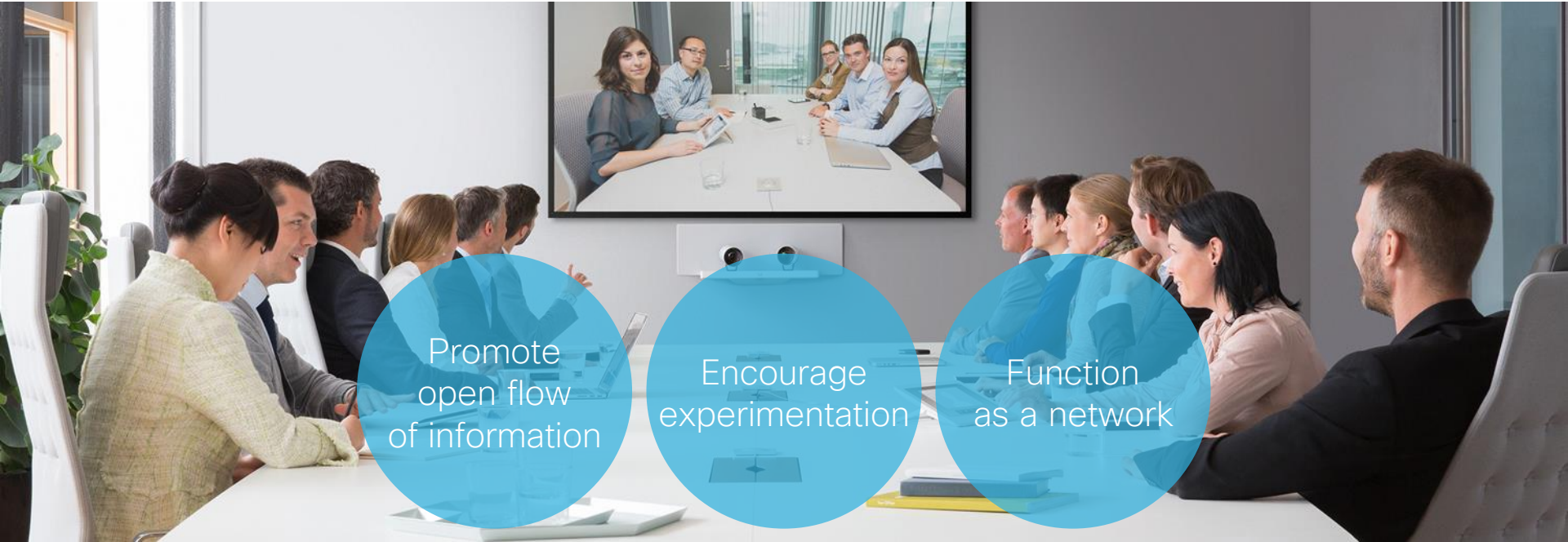
Vehicles
Tesla Motors/
Faraday Future

Point of Sale
Square

Your Industry
Your competitor?

The pace of change is accelerating.

What Does It Mean to Be an Agile Organization?



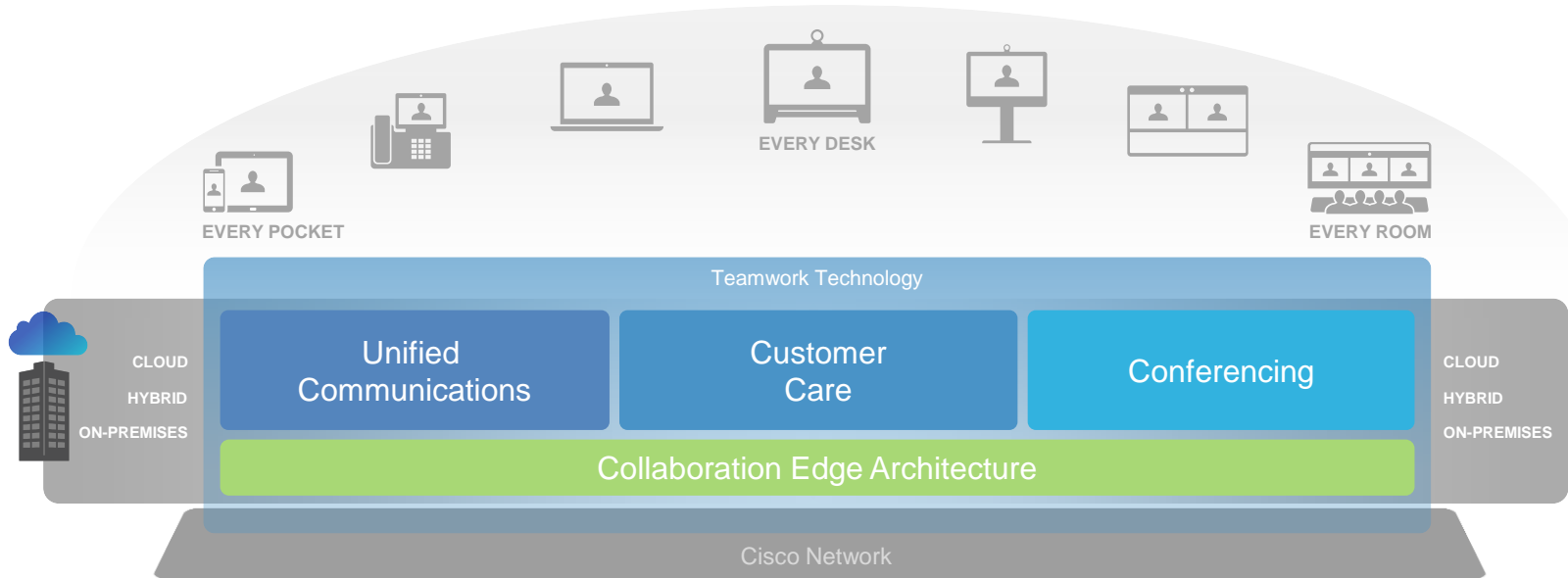
Promote
open flow
of information

Encourage
experimentation

Function
as a network

Collaboration is foundational.

Cisco Collaboration Solution



Agenda

- > Cisco Spark
- > Telepresence Architecture
- > Jabber
- > IP Phones
- > Apple & Cisco
- > Customer Care



Cisco Spark



Cisco Spark

A complete business collaboration service from the Cisco cloud that enables customers to **message**, **meet**, or **call** anyone, anywhere, and anytime. Cisco Spark is hosted by Cisco, and sold by partners.

One Offer

Common Management



Message



Meeting



Call

Open Platform



Application Integration
APIs



Partner Services
Interconnect



Spark Hybrid Services
Cloud + Prem

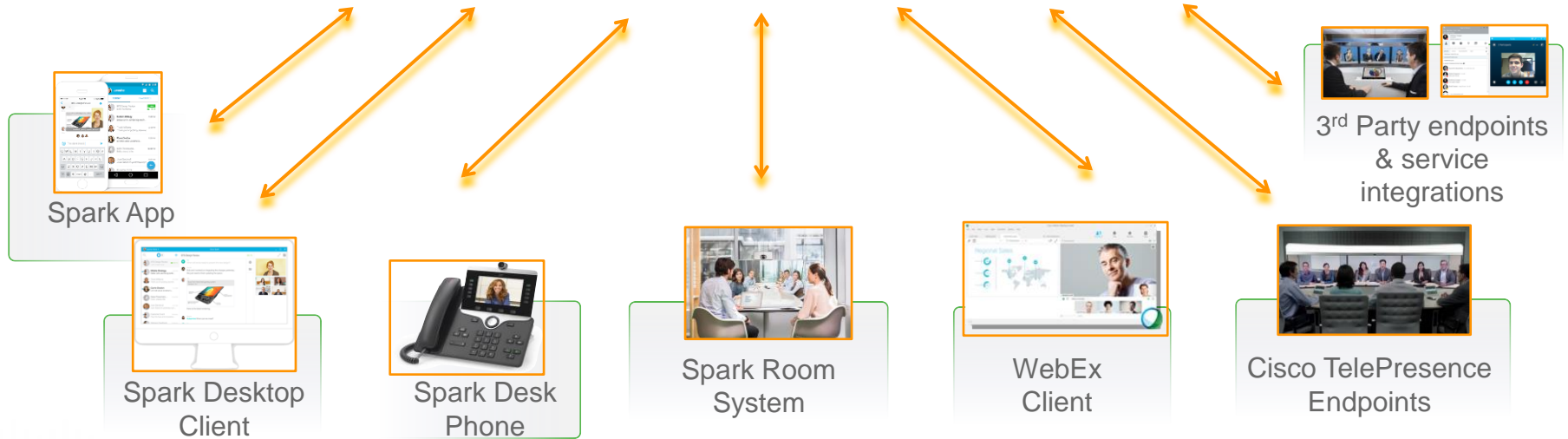
Spark Meetings

Anywhere, Any Device, Any Time



Cisco Spark

Cisco Collaboration Cloud



Pairing your Mobile Device to a Room System



Enter the room and your Cisco Spark mobile app will automatically pair to the Spark Room System and inform you on both the application and video system.

Calls Tab in Spark client

- Included in all Spark offers
 - Calls Tab added in iOS, Android, Mac, Windows, and Web(Firefox Only)
 - Windows 10 Mobile client support coming later
- Call Spark Users
- Call SIP URIs
 - Works for free Spark accounts as well
 - Hybrid Users – Calls Handed off to CUCM
- With Spark Call & Hybrid Services
 - Call PSTN
 - Extension dialing
 - PSTN Incoming



Telepresence Architecture

Deliver One Meeting Experience

While Protecting Your Existing Investment



Every Pocket



Every Desk



Every Room

Preserve the User Experience

Cisco Meeting Server

Unify Disparate Infrastructure

Video Infrastructure

Audio Infrastructure

3rd Party/Skype for Business Infrastructure



Cisco Meeting Server Capabilities

Video Conferencing

Interoperability

Customization

Audio Conferencing

Recording

Web Conferencing



Meetings

- Virtual rooms for audio, video, and web
- Unlimited spaces: as many as you want, for each project, and team
- Always available
- Follows your workflow
- Connect with any device

The screenshot displays the Cisco Meetings application interface. At the top, there are tabs for 'New call', 'Activity', 'People', and 'Spaces'. Below these is a search bar labeled 'Search My Activity'. The main content area is divided into two sections: 'IN PROGRESS' and 'RECENTS'. The 'IN PROGRESS' section shows a meeting titled 'Meeting Server 2.0' with a call icon and a duration of '1 minutes 9 seconds'. The 'RECENTS' section lists several other meeting spaces, including 'Code Space', 'acano.space centre', 'Happy space', 'Client 2.0', 'Web Team', 'Charlotte', 'CL testspace test', 'On-prem Apps Mgmt', and 'R&D'. On the right side, there is a chat window for the 'Acano' space. The chat window shows a list of participants: 'Adrian Suggett', 'Alan Brown', 'Alastair Robertson', and 'Alex Yong'. Below the participant list, there are several messages, including 'Lol', a link to 'http://fortune.com/2016', and a message from 'Jonathan James' about a '48 hour morse code contest'. At the bottom of the chat window, there is a text input field labeled 'Write a message'.

Telepresence Portfolio



reddot design award

Huddle Space



SX10

Small to Medium Rooms



MX200



MX300



SX20

Desktop



DX 80



DX 70

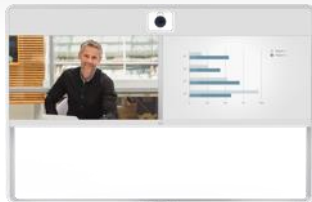


8845/65

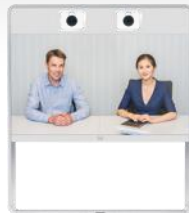
Medium to Large Rooms



SX80



MX700



MX800



MX800 Dual

Immersive



IX5000



Jabber

Cisco Jabber

Consistent User Experience Across Broad Range of Platforms and Devices



iOS

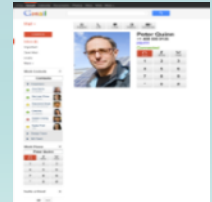


Desktop

Tablet

Smartphone

Web



Cisco Jabber – Rich Capabilities and Services



Presence



Instant Messaging



Persistent Chat Rooms



File Transfer



Contact Search



Secure Communication



Voice & Video



Video Conferencing



Desktop Sharing



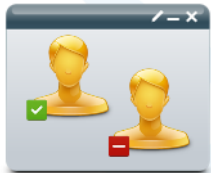
WebEx Meetings



Remote Access



Single Sign-On



Application Integration



Desk phone Control



Call History



Schedule Integration



Voice Messaging



Inter Company Federation

Integration to Microsoft Applications

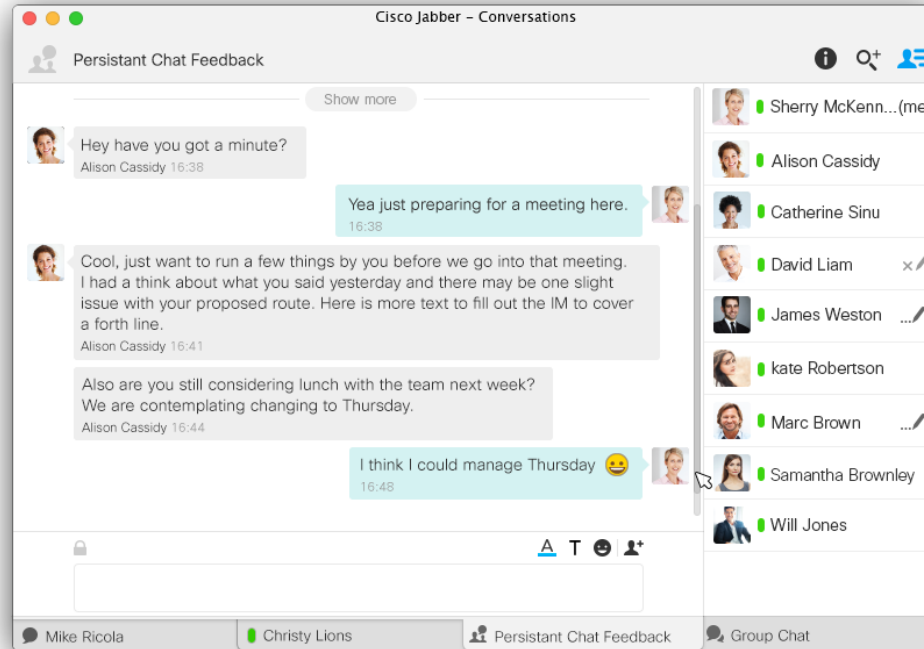
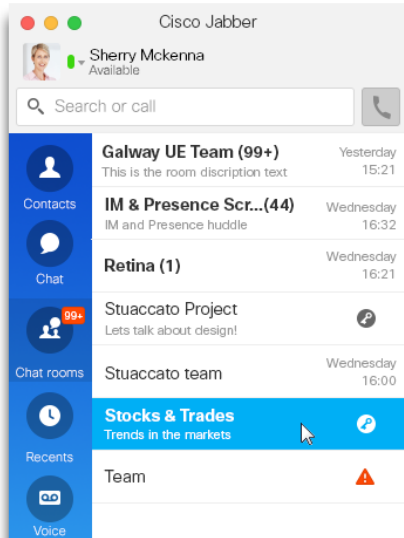


Outlook: add local contacts	✓	✓
Outlook: calendar events	✓	✓
Outlook: presence	✓	✓
Outlook: click to dial	✓	✓
Outlook: save IMs to folder	✓	✓
SharePoint: presence	✓	✓
SharePoint: click to dial	✓	✓

Notes:

- Lync and Jabber SharePoint integration only available on Windows
- Microsoft does not expose Outlook APIs on Mac, so Jabber integration features are only available on Windows (except click-to-dial, which also works on Mac)

Persistent Chat Rooms with CUCM IM/P



User invited to rooms by room owners or moderator

Provides room activity notifications

Text search of rooms

Room catalog, filters, mentions and room administration not offered in Mac



Media capabilities

Sharing Options



Admin can
change order
of share type

Video Desktop Share (BFCP)

Allows content sharing with video endpoints and in video sessions

Only supported in Softphone mode

Requires an Active Call

Desktop Screen Share – Windows Only

Allows screen sharing and remote control of desktop in P2P session

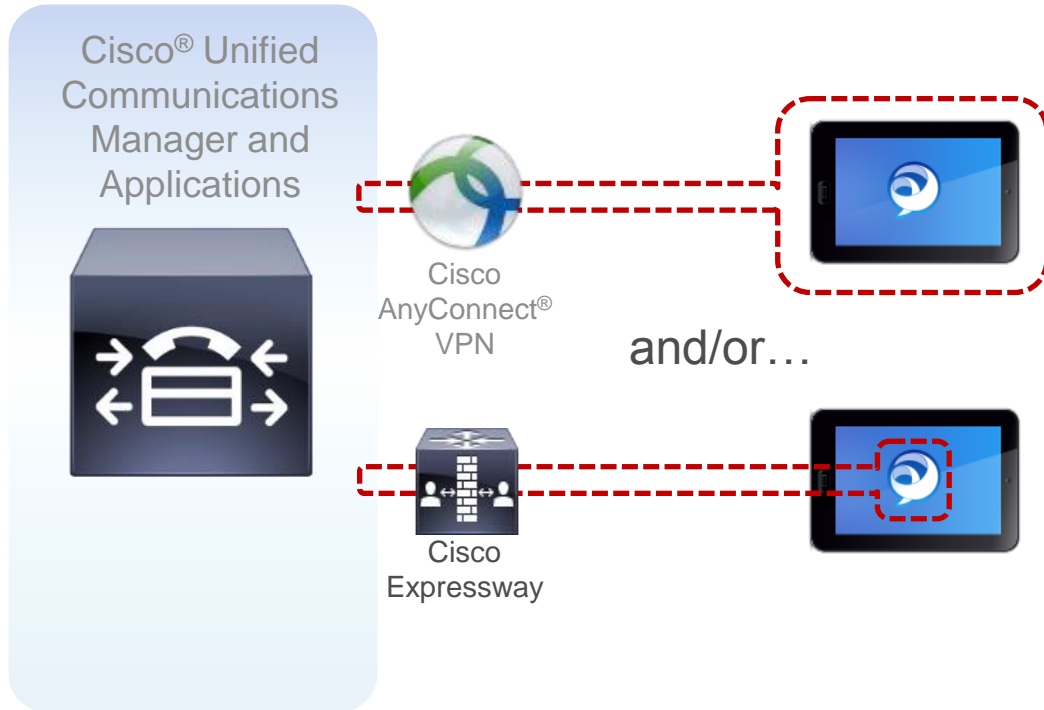
Works in all Jabber for Windows modes (deskphone, IM-only)

Desktop Share (Messenger)

Works in Cloud mode* allows desktop share and remote control

Users Can Choose How They Connect Remotely

Cisco AnyConnect VPN and Cisco Expressway



Cisco AnyConnect

- Layer 3 VPN solution
- Secures entire device and its contents
- Allows users access to any permitted applications and data

Cisco Expressway

- Session-based firewall traversal
- Allows access to collaboration applications **only** through TLS
- Personal data not routed through enterprise network

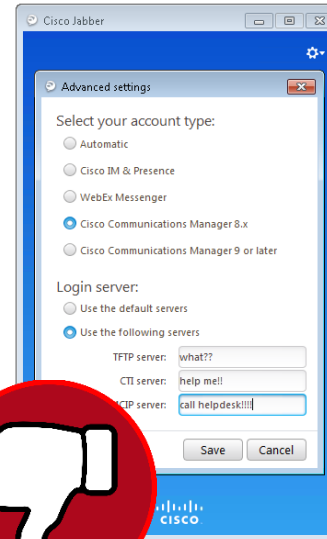
Jabber Basics.....

Are you using Service Discovery?

Users should never not be prompted for configuration information!!!

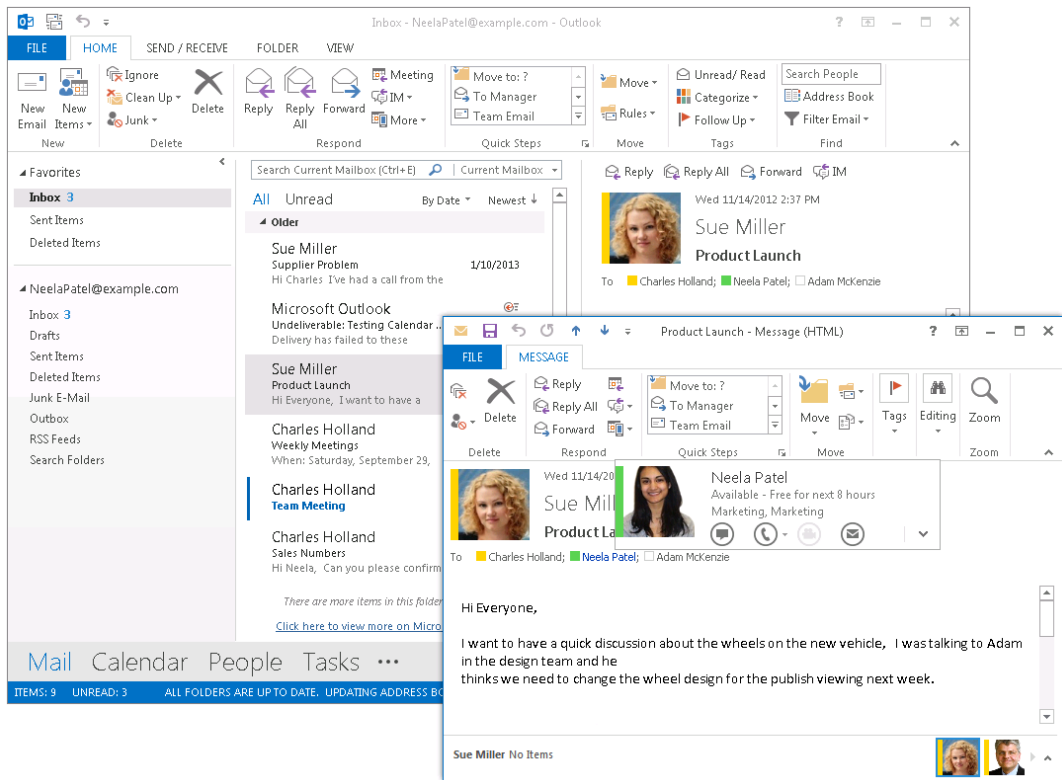
Service discovery allows Jabber to discover service configuration and operating location using DNS SRV records, WebEx Cloud and UC Manager UDS services

(CUP_LOGIN retired with 11.5)

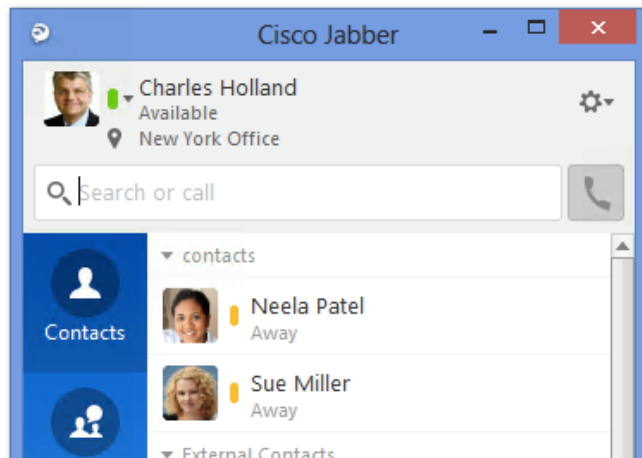


Application Integration

Microsoft Office Integration

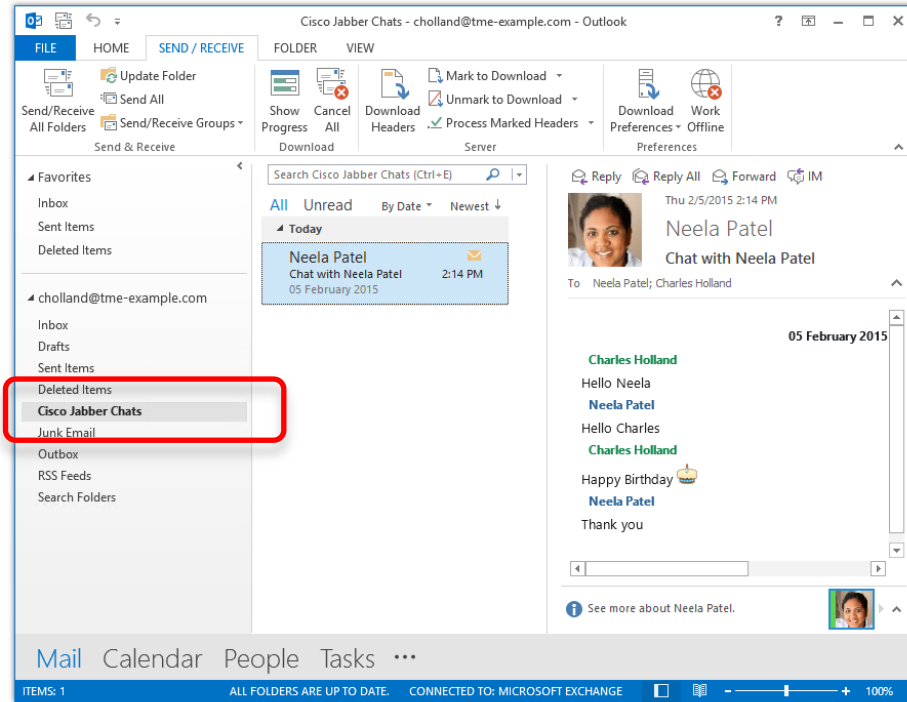


- Cisco Jabber for windows integrated with Outlook 2010, 2013 & 2016



Application Integration

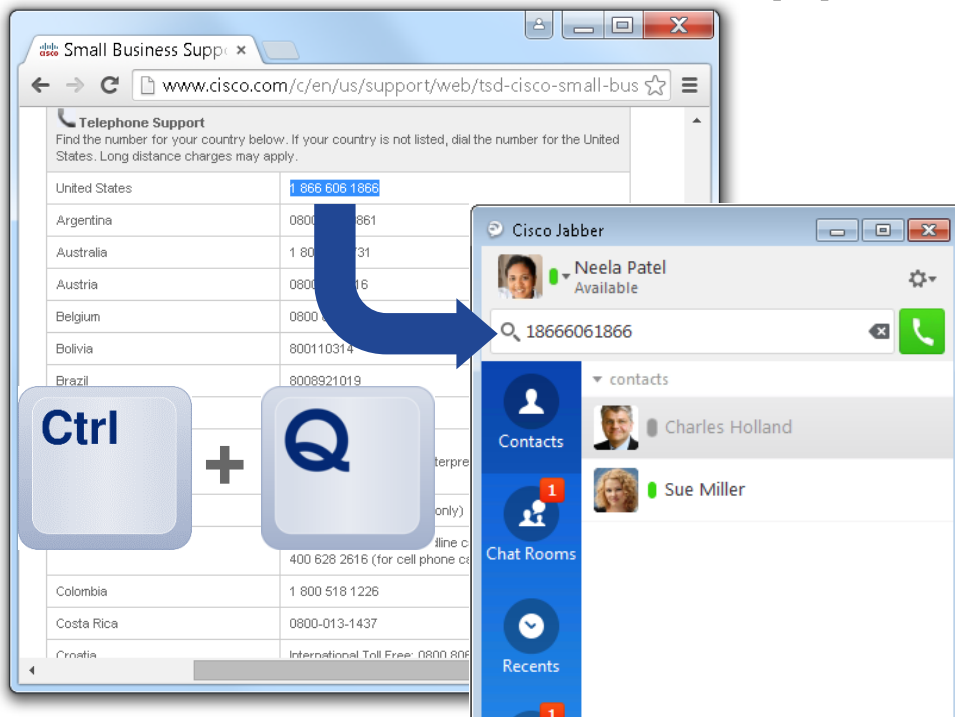
Save my Chat to Outlook / File



- Jabber for Windows now provides the option to save Chat / IM conversations to Microsoft Outlook.
- IM messages saved via Exchange server
- Feature can be enabled/disable by Jabber administrator as required (disabled by default)
- Alternatively Jabber can save chats to a local folder on local drive for used by Windows search function

Application Integration

What about other applications....?



Jabber provides a global Hot key which can be used to call the contents of the clipboard
Admin can enable/disable and change key combination. (disabled by default)

Jabber-config.xml

```
<MakeCallHotKey>
```

```
True
```

```
</MakeCallHotKey>
```

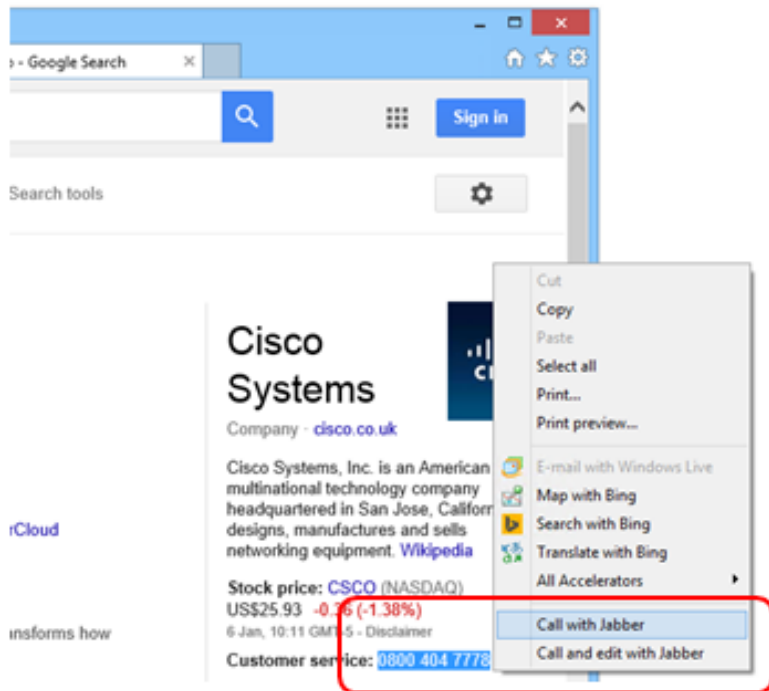
```
<MakeCallHotKey>
```

```
CTRL+SHIFT+J
```

```
</MakeCallHotKey>
```

Application Integration

Click to call from Web browsers



- Select and right click number in web browser
- Supports popular Windows browsers



- Also supported on OS X Safari
- Admin can enable/disable feature

Application Integration

Web Directory Integration

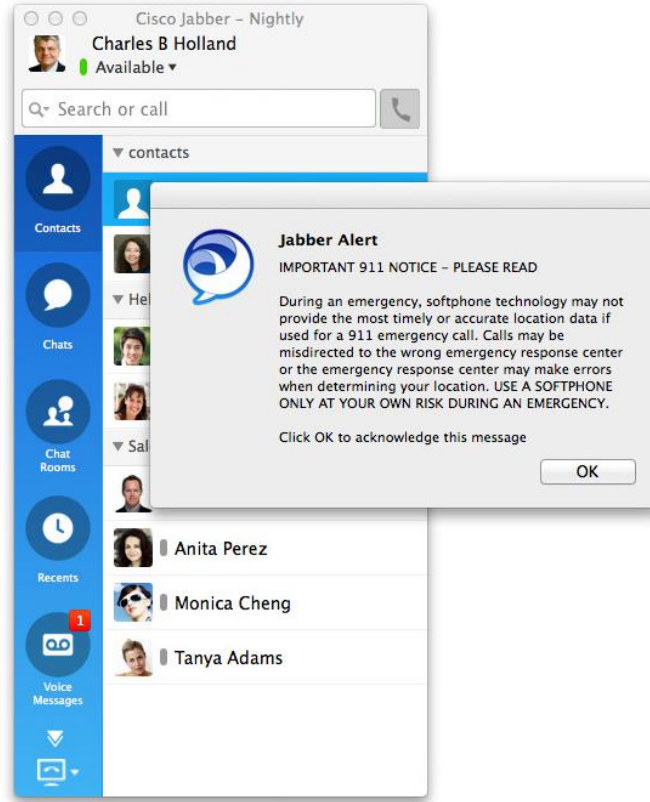
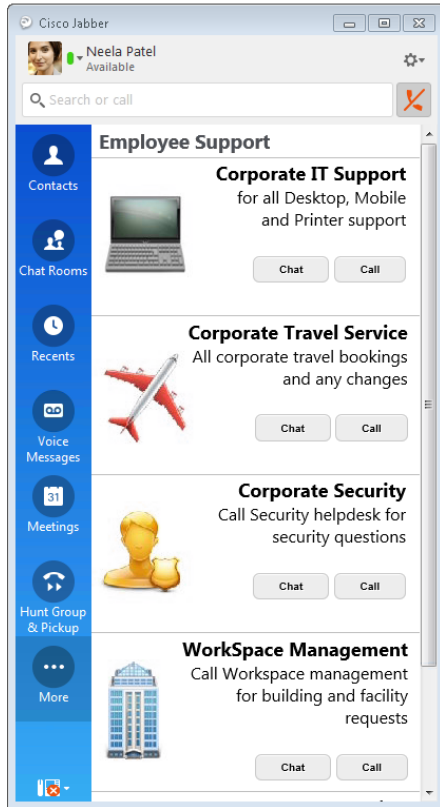
The screenshot shows the Cisco People Directory interface. At the top, there's a navigation bar with 'People Directory' and links for 'Employee Connection', 'Help', 'Feedback', and 'Emergencies'. Below this, the profile for 'Aleksandar Vulovic' is displayed. It includes a profile picture, name, title 'SYSTEMS ENGINEER.SALES', and various contact details: Work (+381 11 209 2024), Mobile (+381 63 61 3577), Internal (8 656 7103), VM ID (656 7103), and Fax (+381 11 2092 001). Location is 'BELGRADE 2, 4th floor' and the last update is 'Tuesday, October 4, 2016 11:35 UTC+2'. Manager is 'Jordan Ivanov Popov' and work type is 'MOBILE WORKER'. At the bottom of the profile, there are icons for chat, phone, email, and video call, along with a 'Start an IM' button.

Jabber provides URI handlers that can be incorporated into web pages

Using Simple HTML / JavaScript a page can support XMPP: - Chat Messages
TEL: - Voice/Video Calls

The diagram illustrates how contact information is linked to communication actions. It features four circular icons: a chat bubble, a telephone handset, an envelope, and a video call icon. Below these icons is a rectangular box containing the following text: 'Work: +381112092024', 'Internal: 86567103', and 'Mobile: +38163613577'. This represents how a user can click on a contact number to initiate a chat, call, or video call.

Jabber Custom Tab

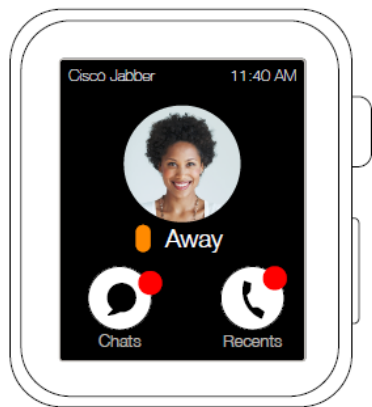


Jabber custom tabs provide an HTML and JavaScript capability to extend the client.

Customers can create custom applications and popup, example:

- Support Contacts
- Policy messages

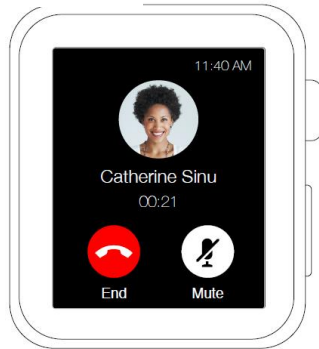
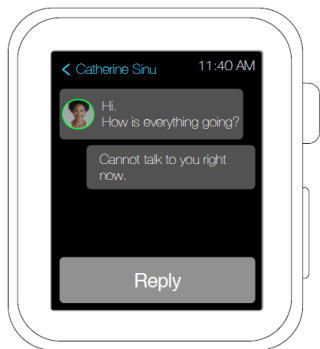
New & Cool Jabber App on Apple Watch



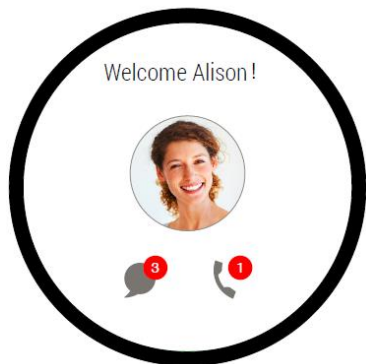
Jabber for iPhone now provides an Apple watch app allowing you to use Jabber on your phone.

With the Jabber App on Apple Watch, you can:

- Check new chat messages
- Reply a chat with text(Siri), emoticons, and pre-defined messages.
- Answer/Decline/End a call
- Mute/Unmute a call
- Check recent calls
- Call back to a contact from resents
- Change your presence



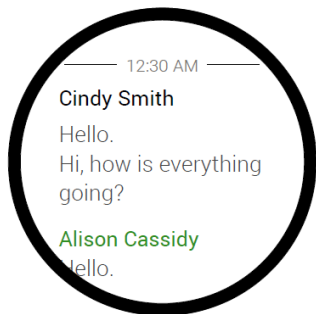
New & Cool Jabber App on Android Wear



Jabber for Android provides an Android wear Watch App.

With the Jabber App on Android Wear, you can:

- Check new chat messages
- Reply a chat with text, emoticons, and pre-defined messages.
- Answer/Decline a call
- Check recent calls
- Call back to a contact from resents
- Play a new voicemail



IP Phones

UC Endpoint Portfolio Overview

Voice Centric – Designed to Deliver Cost Effective, High Quality Audio Communications

7811



7821



7841



7861



**LOBBY / COMMON
AREA**



SMALL BUSINESS



KNOWLEDGE WORKER



ADMIN ASSISTANT



MANAGER/EXECUTIVE



CONFERENCE ROOM

8811



8841/45



8851



8861/65



8831



IP Phone 8845 and 8865

Hardware Features



Intelligent Proximity

- Bridges Office and Mobile Communications
- Pairs your mobile phone with your desk phone so that you can:
 - Place and receive calls from your mobile device using your desk phone
 - Import contacts and call history from mobile to desk phone



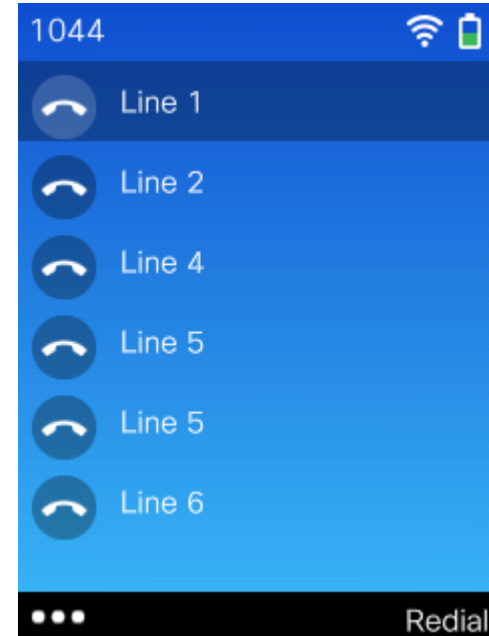
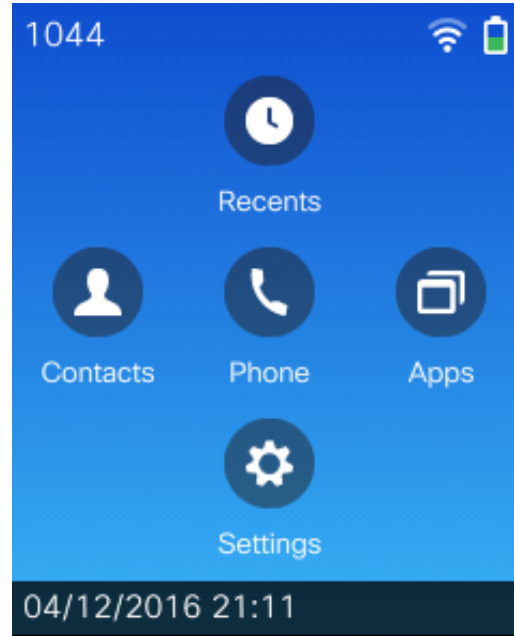
Cisco Wireless IP Phone 8821



- ✧ Hardened Design (IP67, MIL-STD-810G)
- ✧ IP67 rated for protection against dust and water immersion between 6 inches (15 cm) and 3.2 feet (1 m)
- ✧ Stronger Security & Configuration (SHA2, SCEP)
- ✧ Expanded Networking & Roaming (802.11n/ac & r)
- ✧ Simpler User Experience and Administration
- ✧ Battery life delivers a minimum of 13 hours of talk time and up to 240 hours of standby time
- ✧ A built-in full-duplex speakerphone offers high-quality hands-free communications
- ✧ The phone supports third-party Bluetooth 3.0 headsets and a 3.5-mm headphone jack for added freedom

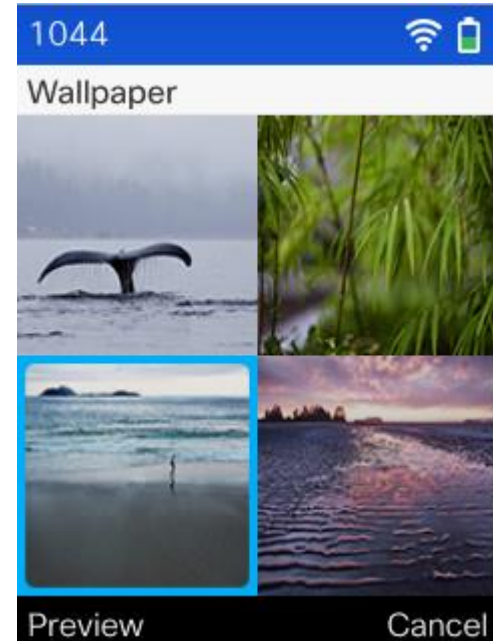
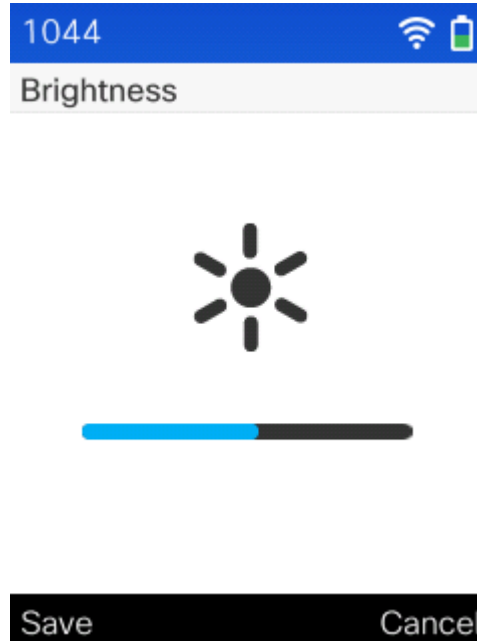
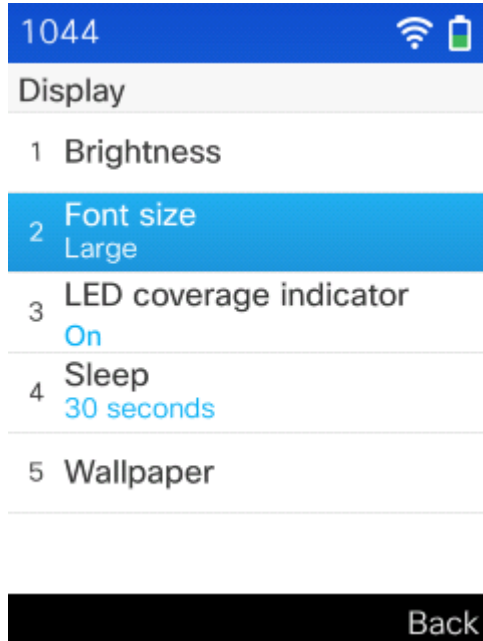
CP-8821 Overview

- Consistent user interface design with 8800 series
- Familiar user interface for 792x users
- Up to 6 lines supported
 - Ability to have a mix of lines, speed dials, or programmable line keys



Similarities with 8800 series

Fonts, Brightness, Wallpaper, Ringtones



Cisco DECT offering – Solutions Plus



- Spectralink partnership announced on SolutionPlus on April 2016
- Cost effective / Voice ONLY Mobile Solution
- Phone models: Low / Mid / High
- 3 server sizes: Support for 30-4095 handsets
- For offer details, white papers, pricing & general FAQs see Cisco Microsite: <http://spectralinkplus.com>
 - Cisco SKUs in CCW SP-SLNK...



Native Voice Experience



- iOS 10 includes CallKit, a new API
- Intuitive - use the iOS native dialer for Spark calls
- Convenient - consolidated view of contacts, call history, and favorites
- Control - call waiting allows user to screen and prioritize calls
- Multi-functional - extends hands free experiences using Siri voice commands, Bluetooth and mobile accessories
- Use connected headsets and accessories

Cisco Contact Center Express

Contact Center Express 11.0



Context Service

Cloud-based storage of customer interaction data

Deliver
Omnichannel
Seamlessly



- ✓ Enables a complete view of the customer journey
- ✓ Better-informed agents provide a superior experience
- ✓ Out-of-the-box Cisco platform integration
- ✓ Open web interfaces enable partner applications



CISCO

TOMORROW starts here.