

Symphony Services selects end-to-end Cisco equipment to power their Global Operating Center in Bangalore

Opts for investment protection offered by Cisco Capital Operating Lease Program

City, India – August 10, 2005 - Cisco Systems®, the worldwide leader in networking for the Internet, today announced that Symphony Services has deployed a Cisco powered network comprising of Catalyst series of LAN switches with integrated firewall and security modules as well as IP telephony technologies for its global operating center in Bangalore. Symphony Services is a US-based company focused on helping clients leverage the global economy for competitive advantage. The company is distinguished by its comprehensive, high-end product development and analytics capabilities that address the market demands of today's global enterprises.

Symphony Services chose to source the equipment valued at USD 1.2 million in the first phase, through flexible leasing options offered by Cisco Capital. The total deal is valued at USD 2 million which is to be completed in 2 phases over the next 12 months.

"Ensuring our Global Operating Centers (GOCs) are isolated logically, in a secure manner and yet, highly scalable and reliable was a key concern. We offer high-end services to global customers and Cisco's superior network design and end-to-end solutions worked well for us. An extensive analysis of the investment protection offered by Cisco Capital cemented Cisco's relationship as our technology partner," said Ravi Vishwanath, Senior Vice President, Symphony Services.

"We are pleased that Symphony Services selected Cisco's platform and technologies for their next-generation network that ensures their customers are serviced over highly available, secure and scalable infrastructure. We believe in driving down investment cost and improving returns on investment for our customers. By opting for the Cisco Capital leasing program, Symphony Service has the ability to continually upgrade to the latest technology, stay ahead of the competition and optimize their cash flow," said **B. Ashok, Senior Vice-President – IT Services, Cisco Systems, India and SAARC**.

The network, based on three-tier architecture comprises of Cisco Catalyst® 6500 Series switch at the core, distribution and access layers, ensures optimum IT infrastructure utilization, by supporting a wide range of services, along with quality of service (QoS), and business resiliency. Firewall and security modules integrated on the switch provide robust multiple integrated security. In addition, Cisco IP telephony solutions for enhanced communications and productivity complete the highly secure, advanced communications infrastructure that is critical to the delivery of high-value services to Symphony Services' customers.

About Symphony Services

Symphony Services helps enterprises leverage the global economy to gain competitive advantage. Symphony combines core competencies in complex analytics and software engineering with deep domain knowledge and process expertise to deliver measurable value to clients.

The company's three service lines offer end-to-end solutions across vertical markets and functions: Market Analytics Solutions enables better decisions, more predictable results and opportunities to increase revenue; Spend Management Solutions provides indirect expense insight and visibility for optimized performance; and Commercial Software Solutions delivers increased productivity and faster time-to-market for software products.

Symphony Services is headquartered in Palo Alto, CA, with North American locations in Dallas, TX, Nashville, TN, and Waltham, MA; and India locations in Bangalore, Mumbai and Pune. For more information on

Symphony Services, please visit the Web site at $\underline{www.symphonysv.com}$, or call (650) 935-9500 in the U.S. or (080) 51298400 in India.

About Cisco Systems

Cisco Systems, Inc. (NASDAQ: CSCO) is the worldwide leader in networking for the Internet. Information about Cisco can be found at www.cisco.com. For ongoing news, please go to newsroom.cisco.com. India news and information are available at www.cisco.com/in/newsroom ####

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